

Governance & Leadership Symposium

Uniting Club Presidents and Executives Pursuing Effective Club Leadership and Governance

August 25-26, 2024 | Bel-Air Bay Club | Pacific Palisades, CA



Founded in 1927, the Club Management Association of America (CMAA) is the largest professional association for managers of membership clubs with more than 7,800 members throughout the US and internationally. Our members contribute to the success of 3,000 country, golf, athletic, city, faculty, military, town, and yacht clubs. CMAA promotes relationships between club management professionals and other similar professions; encourages the education and advancement of members; and provides the resources needed for clubs to operate efficiently and successfully.

Club Benchmarking delivers fact-based, actionable insight club leaders need to make informed decisions and our tools and services are built specifically for private clubs. Everything we do is grounded in data and research and we serve the full spectrum of club industry stakeholders staff, management, boards, committees, members, owners, and industry constituents including associations. Leadership teams across the country rely on Club Benchmarking to accurately assess and benchmark the financial and operational health of their clubs. Our proven Financial Insight Model™ and **Key Performance Indicators** are the cornerstones of a common industry framework for understanding club finance.

People Focused, Quality Driven. When you work with **KOPPLIN KUEBLER &** WALLACE (KK&W), you can expect an experience that will be centered around the well-being of their clients, the candidates they place, and the industry they love. Their process has been perfected since 1996 and involves merging more than 500 years of combined expertise with a comprehensive understanding of stakeholders' needs. Their Board Dynamics/Model has been presented to over 1000 private clubs and communities. They are an award-winning executive search and consulting firm and a trusted partner dedicated to the success of the organizations they work with.









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Purpose: To provide the most effective governance model and best practices to enhance the partnerships between the Chief Executive and the President Elect/President or Chairman of the Board.

Sunday Reception: Lower Clubhouse – Tours of Lower Clubhouse

16800 Pacific Coast Highway, Pacific Palisades, CA 90272 6:00–8:00 p.m. Hosted by Club Leadership Alliance

Monday Agenda: Upper Clubhouse

16801 Pacific Coast Highway, Pacific Palisades, CA 90272

7:00-8:00 a.m. Registration and Breakfast

8:00–8:15 a.m. GM/COO and President of Club to Welcome and Provide Club History

8:15–8:30 a.m. Program Overview, Learning Objectives and Introductions

Tom Wallace, CCM, CCE, KOPPLIN KUEBLER & WALLACE

8:30-9:30 a.m. Session One: Governance/Leadership Best Practices Informed Leadership

Kurt Kuebler, CCM; Dr. Jim Butler; John Schultz, CCM, CCE

9:30–10:30 a.m. Session Two: Governance/Leadership Best Practices Strategic Stewardship

Kurt Kuebler, CCM; Dr. Jim Butler; John Schultz, CCM, CCE

10:30–10:45 a.m. Networking Break

10:30–11:30 a.m. Session Three: Governance/Leadership Best Practices Empowered

Management and Staff

Kurt Kuebler, CCM; Dr. Jim Butler; John Schultz, CCM, CCE

11:30 a.m.–12:30 p.m. Session Four: Governance/Leadership Best Practices Compelling Member

Experience

Kurt Kuebler, CCM; Dr. Jim Butler; John Schultz, CCM, CCE

12:30–1:00 p.m. (Lunch) Session Five: Club Legislation – The Political Climate and the Impact

on Clubs

Joe Trauger, President and CEO, National Club Association

1:00–2:30 p.m. Session Six: The Power of the Presidents Council Dual 30-Minute Breakout

Group Discussion Compare & Contrast Findings

2:30–3:00 p.m. Networking Break – Club Tours

3:00–4:00 p.m. Session Seven: Club Trends – Change and Adaptation Post-COVID Club

Trends

Jeff Morgan, FASAE, CAE, CMAA

4:00–4:30 p.m. Moving Forward: Wrap up and Key Takeaways

Tom Wallace, CCM, CCE, KOPPLIN KUEBLER & WALLACE

Lodging: CMAA does NOT have a local room block but does have a few hotels and clubs that it will recommend for lodging.

Luggage Storage: Luggage can be stored on Monday at the Upper Clubhouse if needed.

Dress code: Business Casual – No jacket or ties required on Sunday or Monday. No

denim or open-toed shoes, please!